



COLLIERS INTERNAL TEAM CONTACT INFORMATION

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COLLIERS INTERNATIONAL TEAM BIOS



Erika Elliott

Erika Elliott is well-known and respected in the Bay Area for her ability to identify emerging restaurateurs and talented chefs, working with them to develop creative concepts and launch financially successful operations. During her 20-year career, Ms. Elliott has leased more than one million square feet of retail space in San Francisco, for an estimated transaction value of \$52 million. Some of her notable assignments include Market Square and the formation of Market on Market, Jack London Square in Oakland, and Nasdaq's West Coast headquarters. In 2014 she was named a CoStar power broker for her project work in San Francisco.



Ann Natunewicz

Ann Natunewicz combines a broad-based retail real estate and financial markets advisory background with nearly 20 years of national transactions experience. Working at Colliers since 2011, she has leased more than 65,000 square feet of retail space and has served as an asset management consultant to multiple institutional ownership groups. Prior to Colliers, she spent 12 years in-house with three of the country's largest equity REITs, focused on ground-up development, tenant mix programming, and acquisitions strategy. She was recently recognized as one of Bisnow's 2017 Bay Area Power Women for her industry leadership and efforts to advance other women in their careers.



Julie Taylor

Julie Taylor works exclusively to serve the needs of retail real estate property owners, investors, and tenants. She is highly active in downtown San Francisco, including the prestigious Union Square trade area, where she has leased more than 340,000 square feet in 50+ transactions. Ms. Taylor is known for her creative leasing strategies and her ability to communicate effectively with retailers. She has been recognized four times as a CoStar Power Broker (2010-2013) and twice by the *San Francisco Business Times*: once for 2013's Retail deal of the Year, Apple at 300 Post Street, and last year as one of the city's 50 Most Influential Women in Real Estate.